

APCAV

Minutes of the Ordinary General Assembly of December 29, 2016

Ms. Brigitte Borel, APCAV President, opened the 2016 APCAV Ordinary General Assembly in the Salle de la Comba in Verbier. She cordially welcomed all participants and noted that some members had been excused.

She also noted the presence of:

Mr Eloi Rossier, President, Commune of Bagnes
Mr. Eric Balet, CEO, Téléverbier SA
Mr. Florian Michellod, President, SDV
Mr Joël Sciboz, Director, Verbier Tourist Office
Mr. Pierre-André Gremaud, Manager, Verbier Saint-Bernard
Mr Alain Nicod, Chair, Foundation Board of the Verbier Festival

The role of secretary of the meeting was entrusted, as usual, to the Fiduciaire de Verbier SA, secretary of APCAV.

It was noted that the ordinary general meeting had been regularly convened and that the agenda of the meeting was as follows:

1. Approval of the minutes of:
 - The Ordinary General Meeting of 28.12.2015
 - The Extraordinary General Meeting of 3.8.2016
2. Report of the Committee on the financial year
3. Approval of the accounts and discharge of the responsible bodies
4. Budget for the financial year 2016/2017
5. Designation of the supervisory body
6. Miscellaneous and individual proposals

1. APPROVAL OF THE MINUTES OF THE ORDINARY GENERAL MEETING OF 28.12.2015 AND THE EXTRAORDINARY GENERAL MEETING OF 03.08.2016

These minutes are available on the APCAV website. They were therefore not re-read. There were no comments on the minutes, which were accepted unanimously.

2. REPORT OF THE COMMITTEE AND ITS PROJECTS

The first action of the committee since the last general assembly was to revise the mission of APCAV. The updated Mission Statement can be found on the APCAV website. The main goals are to protect the interests of the owners of chalets and apartments in Verbier, promoting a

harmonious development of Verbier, and keeping members regularly informed on the projects in progress.

An APCAV General Assembly was held on 3.8.2016 at the Salle des Combins of the Verbier Festival. On this occasion, Eloi Rossier gave a briefing on the topic of secondary residences, notably in light of the regulation on the application of the R2 following the adoption of the Lex Weber. His presentation is on the APCAV website. Eloi Rossier also presented to APCAV, for the first time, the draft new regulations concerning the visitor's tax and the principle of the recreation card associated with it.

During the summer, the APCAV Committee was invited to take a position on the draft new regulations concerning the visitor's tax. It should be noted that the APCAV committee had only an advisory voice in the process of approving a new regulation, but no decision-making authority. The subject of the visitor's tax gave rise to a lively debate within the Committee, which ultimately led to a position in which the Committee recognized the usefulness of the residence tax and the possibility of increasing it, as well as putting in place a model to prevent tax leakage, *i.e.*, the non-payment of the tax. In order to limit the administrative burden of collecting the residence tax, the Committee supported the principles provided for in the new regulation. The Committee, however, expressed reservations about the rates, based on the number of rooms, and asked that the recreation cards be non-nominative and transferable. These reservations have been partially taken into account.

In April 2017, Brigitte Borel joined the Verbier Development Corporation (SDV) committee, succeeding Mr. Stephan Margelisch, the previous APCAV President.

In addition, the Committee maintained links with the Verbier Festival and the Friends of Verbier, many of whom are members of the committee.

At the end of the year, the Committee set out the foundations for its work in 2017. First, the Committee will revise the APCAV website, both content and form.

The Committee also intends to organize presentations for APCAV members on topics of interest to property owners. One of the themes to be addressed is the evolution of the real estate market in Verbier.

Finally, the Committee initiated a project to expand the APCAV membership base to permit maintaining the membership fee at CHF 60.- / year. The objective is to generate new members in order to offer members more services. APCAV members are requested to speak about APCAV to friends or relatives who do not yet know APCAV and who might be interested in joining.

Finally, it was noted that it is important that members provide their email addresses to APCAV to facilitate communications.

3. APPROVAL OF ACCOUNTS AND DISCHARGE TO RESPONSIBLE BODIES

The accounts for the fiscal year ended September 30, 2016 had been provided to the participants at this meeting. They were presented in comparison with the figures of the previous year and the budget for the year to come. These accounts were explained by the secretariat of APCAV:

Net income for the year amounted to Frs 48,995.30 and expenses were Frs 46,119.64, for a positive operating result of Frs 2,875.66.

This amount, added to the previous capital, results in a new capital of the association of Frs 76,094.04.

The objective is to keep a balanced budget. Important items, such as meeting costs, will be monitored closely. It is also important to maintain the number of contributing members.

Mr. Loyd Gabioud of the Fiduciaire Fimob in Châble, filed his report on December 13, 2016. He recommended approval of the accounts and proposed to discharge the committee for having carried out its management responsibilities appropriately.

The accounts, the report of the committee and the discharge to the responsible bodies, were put forward for discussion discussed.

There being no comments, these subjects (accounts, activity report and discharge), were submitted for a vote and were unanimously accepted.

4. BUDGET FOR THE FINANCIAL YEAR 2016/2017

For the financial year 2016/2017, the budget is based on gross receipts amounting to Frs 49,800. It anticipates expenses amounting to Frs 48,800, leaving an operating result of Frs 1'000.

A new budget account has been created for events, with an amount of Frs 4'000 for presentations planned, as explained by our President.

5. DESIGNATION OF THE AUDITORS

Fimob was approved.

6. MISCELLANEOUS AND INDIVIDUAL PROPOSALS

The floor is given to Eloi Rossier, President of the Commune of Bagnes. Mr. Rossier spoke about the major projects planned or under way in Verbier.

A. The transformation of the Place Centrale has been the subject of many oppositions and will be reviewed. A roundabout that will certainly be below standards has been accepted.

B. For the Sports Center, work is progressing well and the main sports hall will be ready for summer 2017. The rest of the work (ice rink locker-room, ice rink and wellness center) will start in April 2017 and will be completed by the end of 2018.

C. One of the major projects to come is the renovation of the Louvie-Ruinettes aqueduct for Verbier's drinking water. Industrial Services will make investments in the range of Frs 20 million and will also undertake the renovation of the treatment center at Ruinettes. As a reminder, the water authority must be self-financed according to the law and an adjustment of tariffs will take place, with a reduction of about 10%.

D. A contract was also signed with five surrounding municipalities for the electricity grid. As a reminder, management of the purchase and sale of electricity is handled by SOGESA. The Director of SIB (Industrial Services Bagnes), Mr. Di Natale, is at members' disposal to analyze consumption and proposals.

E. The number of members of the Commune Council has been reduced from 11 to 9 members for the 2017-2020 term.

F. The report on illegal construction in the Commune shows clear conclusions and is available on the Commune of Bagnes website.

G. On Saturday, 7 January, there will be a presentation by PhD student Fiona Pia on her vision of transport and buildings in Verbier.

The floor was then given to Pierre-André Gremaud, who presented Verbier's new website, which now has an online platform. It is now easy to book accommodations in Verbier using multi-choice filters on the site to choose the accommodation and other available products. For owners who wish to rent their property, training courses will be organized so that everyone can manage their property independently. A copy of the presentation is available on the APCAV website.

Alain Nicod, Chairman of the Foundation Board of the Verbier Festival, then presented the impact of the festival for Verbier.

The budget of the Festival of Frs 8.5 million is financed by ticket sales, the Friends of the Festival (Frs 1 million), the Foundation (Frs 1.5 million), partners (Commune, Loterie Romande, Frs 2.5 million) and finally, sponsors (Frs 1 million).

For accommodations, more than 17'000 nights take place during the Festival at a cost of almost Frs 1 million.

Mr. Nicod then introduced Ms. Laurence Marchand, the new Director of the Verbier Festival. Ms. Marchand said that she is delighted to be with the Verbier Festival and noted the challenges of welcoming more than 500 artists as well as 500 young artists (15 to 27 year olds).

The first challenge is to continue attract and retain the public. For information, the ticket office has been open since 17 December. It was also noted that being a member of the Friends of the Verbier Festival gives access to certain advantages, notably on ticket prices.

The second challenge is to strengthen ties with the local population, in particular because the Festival has a significant need for housing for the artists.

Eric Balet, CEO of Téléverbier SA, then made a presentation on the news from Téléverbier. A copy of the full presentation is available on the APCAV website. In addition to his presentation, he said that the Combimix Esserts-Savoie file should be completed soon (*i.e.*, analysis of circulation, moving the installation to Les Esserts). He noted that an extension of the current telecabin until 2024 was under discussion.

A large discussion then opened on the new tariffs of the tourist tax and the provision of a recreation card in compensation for the higher tariffs. This topic was presented by Florian Michellod, President of the SDV. Joël Sciboz, Director of the Tourist Office, presented the new leisure card. The full presentation is available on the APCAV website.

Finally, APCAV Vice-President, Nicolas Leuba, presented the meeting of the FVRS (Valais Federation for Second Homes) scheduled for March 18, 2017 in Sierre. This meeting will discuss the contribution of secondary residents to the Valais' tourist economy, with the presence of Philippe Nantermod, Valais National Council Member and President of the USPI, Karin Perraudin, President of Valais-Wallis Promotion and Marcel Delasoie, Grand Conseil of Valais. A copy of the notice is available on the APCAV website.

The General Assembly was closed at 6.20 pm, followed by an aperitif, for which the wine was provided by the Verbier Tourist Office.

APCAV

Verbier, 3 January 2017